



Deutsche Post DHL Group and Austrian Post enter into a long-term partnership to accelerate parcel business

- **Austrian Post selected as delivery partner of Deutsche Post DHL Group in Austria**
- **Both companies will explore additional collaboration opportunities in e-commerce**

Vienna/Bonn, March 12, 2019: Deutsche Post DHL Group, the world's leading provider of mail and logistics services, has entered into a long-term partnership with Austrian Post. Under the agreement, Austrian Post will deliver parcels sent by DHL customers to Austria. The agreement is still subject to review by the German and Austrian competition authorities. Once the partnership has been approved, the collaboration is expected to launch in 2019.

Customers will benefit from high-quality parcel delivery services, including short delivery times for shipments. The collaboration will thus allow both parties to create further profitable growth and jointly tap the potential of the growing cross-border e-commerce business.

“The expansion of our parcel business in Europe is proceeding successfully. This has culminated in a very attractive agreement which enables us and Austrian Post to strengthen and accelerate our growth in Austria and beyond. We will be exploring additional collaboration opportunities with Austrian Post in the future as we continue to focus on developing our international e-commerce business as a key growth driver for our Group,” said Frank Appel, CEO of Deutsche Post DHL Group. “The agreement is a further step towards improving our quality and productivity in the European parcel business.”

“We are delighted to have Deutsche Post DHL Group as our partner. Our nationwide delivery throughout Austria stands for quality and reliability,” said Georg Pölzl, CEO of Austrian Post. “Pick-up stations, self-service zones, reception boxes and the features of our app are unique and are very well received by our customers.”

This agreement has no impact on Deutsche Post DHL Group's business activities in international express, freight transport and supply chain solutions in Austria.

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Deutsche Post DHL Group is the world's leading mail and logistics company. The Group connects people and markets and is an enabler of global trade. It aspires to be the first choice for customers, employees and investors worldwide. The Group contributes to the world through responsible business practice, corporate citizenship and environmental activities. By the year 2050, Deutsche Post DHL Group aims to achieve zero emissions logistics.

Deutsche Post DHL Group is home to two strong brands: Deutsche Post is Europe's leading postal service provider. DHL offers a comprehensive range of international express, freight transport, and supply chain management services, as well as e-commerce logistics solutions. Deutsche Post DHL Group employs approximately 550,000 people in over 220 countries and territories worldwide. The Group generated revenues of more than 61 billion Euros in 2018.

Die Post für Deutschland. The logistics company for the world.

Austrian Post is the most important logistics and postal services provider in Austria, with about 20,500 employees and annual revenue of EUR 1.9bn. The core business of the company encompasses the transport and delivery of letters, direct mail items, print media and parcels as well as various logistics services. Together with its Group subsidiaries, Austrian Post operates in the Mail & Branch Network and Parcel & Logistics segments in Austria, Germany, South East and Eastern Europe.