

**Group financial highlights for the third quarter of 2018**

in EUR million	Q3 2017	Q3 2018	Change in %
Revenue	14,639	14,849	1.4
- of which international	10,221	10,435	2.1
Profit from operating activities (EBIT)	834	376	-54.9
Consolidated net profit <sup>1)</sup>	641	146	-77.2
Basic earnings per share (in EUR)	0.53	0.12	-77.4
Diluted earnings per share (in EUR)	0.51	0.12	-76.5

**Divisional revenues in the third quarter of 2018**

in EUR million	Q3 2017	Share of total revenues in %	Q3 2018	Share of total revenues in %	Change in %
Post - eCommerce - Parcel <sup>2)</sup>	4,302	29.4	4,329	29.2	0.6
Express	3,645	24.9	3,906	26.3	7.2
Global Forwarding, Freight	3,533	24.1	3,683	24.8	4.2
Supply Chain	3,495	23.9	3,271	22.0	-6.4
Corporate Functions and Consolidation <sup>2)</sup>	-336	n.a.	-340	n.a.	-1.2
Group	14,639	100.0	14,849	100.0	1.4

**Divisional EBIT in the third quarter of 2018**

in EUR million	Q3 2017	Q3 2018	Change in %
Post - eCommerce - Parcel <sup>2)</sup>	307	-209	<-100
DHL	586	667	13.8
- Express	372	409	9.9
- Global Forwarding, Freight	67	106	58.2
- Supply Chain	148	153	3.4
Corporate Functions and Consolidation <sup>2)</sup>	-60	-83	-38.3
Group	834	376	-54.9

1) After non-controlling interests

2) Prior-year figures adjusted

**Group financial highlights in the first nine months of 2018**

in EUR million	9M 2017	9M 2018	Change in %
Revenue	44,335	44,624	0.7
- of which international	31,014	31,027	0.0
Profit from operating activities (EBIT)	2,560	2,028	-20.8
Consolidated net profit <sup>1)</sup>	1,876	1,262	-32.7
Basic earnings per share (in EUR)	1.55	1.03	-33.5
Diluted earnings per share (in EUR)	1.51	1.01	-33.1

**Divisional revenue in the first nine months of 2018**

in EUR million	9M 2017	Share of total revenues in %	9M 2018	Share of total revenues in %	Change in %
Post - eCommerce - Parcel <sup>2)</sup>	13,114	29.6	13,351	29.9	1.8
Express	10,990	24.8	11,724	26.3	6.7
Global Forwarding, Freight	10,691	24.1	10,976	24.6	2.7
Supply Chain	10,533	23.8	9,607	21.5	-8.8
Corporate Functions and Consolidation	-993	n.a.	-1,034	n.a.	-4.1
Group	44,335	100.0	44,624	100.0	0.7

**Divisional EBIT in the first nine months of 2018**

in EUR million	9M 2017	9M 2018	Change in %
Post - eCommerce - Parcel <sup>2)</sup>	992	290	-70.8
DHL	1,781	2,003	12.5
- Express	1,237	1,387	12.1
- Global Forwarding, Freight	174	281	61.5
- Supply Chain	371	336	-9.4
Corporate Functions and Consolidation <sup>2)</sup>	-214	-266	-24.3
Group	2,560	2,028	-20.8

1) After non-controlling interests

2) Prior-year figures adjusted