

Counter-motions and election proposals

Dear Shareholders,

We would like to announce the following motions regarding the Annual General Meeting of Deutsche Post AG. Unless their objective is only to reject management's proposal, the motions are designated with letters in order to facilitate proxy voting. You can support those motions which are not designated by letters, by voting against the corresponding agenda item. The motions can only be voted on if they are also raised at the Annual General Meeting.

A

Motion concerning item 2

From shareholder Dr. Dieter Dohm

08.04.2017

Deutsche Post AG
Annual General Meeting
53250 Bonn

Dear Sir or Madam,

The invitation to the Annual General Meeting intimated to the effect that the net profit for fiscal year 2016 amounted to around €5.5 billion. From this amount, a dividend of €2.27 billion is to be paid out to the shareholders – a sum that represents a mere 23.1% of net profit and, at €1.05 per share, to my mind falls substantially short of the mark. Indeed, no information regarding the bringing forward of profit to the tune of €4.2 billion has been provided in the documentation.

My proposal to you, then, in light of these facts is as follows:

The dividend to be paid out to shareholders should be increased significantly to, at the very least, double the amount.

Yours sincerely,